

creative IT solutions



Standard business solutions implementation and maintenance

Besides custom development and implementation of its own products, IN2 is offering standard business solutions implementation for ERP, CRM, EPM and DMS. Usually, our standard software implementations included also integration with other applications (legacy application or IN2 applications or other third party applications), customizations and extensions development, based on specific customer's needs. Together with our clients, we can design complete and integrated business solution which meets their expectations regarding functionalities and TCO.

We are supporting our customers on a different ways, depending on the supporting model they choose: we can deliver all supporting activities, including preventive maintenance, or just some of them, because others are delivered by customer's IT department. Recently, we overtook Oracle EBS support for Hypo Leasing (legal entities in Croatia, Bulgaria and Macedonia) from a well known, global consulting company and customers is very satisfied with our competitiveness and flexibility in cooperation.

Our expertise covers Oracle technology and Microsoft technology, so our service portfolio includes standard business solutions from both vendors.

Oracle

• Oracle E-Business Suite – ERP solution

• Some references:

- Plinacro (www.plinacro.hr) - Croatian gas transmission system operator. Plinacro is intensively constructing the infrastructure to enable long-term and stable natural gas supply.
- Dalekovod d.d. (www.dalekovod.hr) – Important Croatian company, offers services including engineering, manufacturing and construction, especially in electrical area.
- Croatian Pension Insurance Institute (www.mirovinsko.hr)
- National bank of Serbia (www.nbs.rs)
- Croatian lottery (www.lutrija.hr)

- IN2 developed EBS extension for Billing, to support core business process in Utility companies (and the others which need billing functionality)
- Reference: Water supply and canalization Split (www.vodovod-st.hr)
- IN2 gained the status of Oracle EBS Financial Management Specialized Partner in October of 2010, becoming the first company in the region and third in the world. Few months later IN2 obtained Oracle Business Intelligence Foundation specialization.

• Oracle Retail

- Reference (in progress): Konzum Ltd. (www.konzum.hr) – Konzum is the largest retail chain in Croatia: 650 000 customers purchase every day in more than 700 stores.

• Oracle Enterprise Taxation & Policy automation (ETPM) – Public sector solution

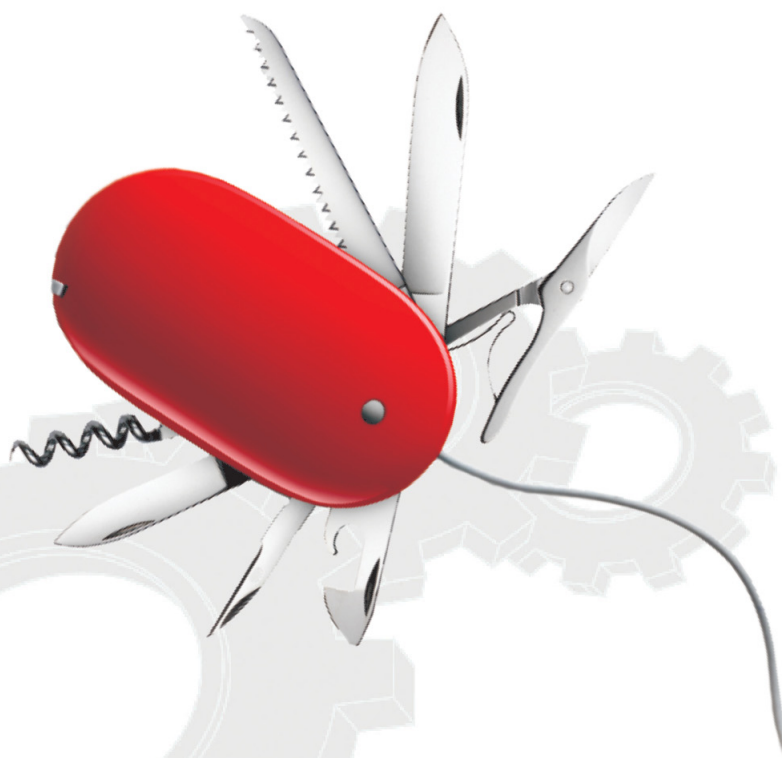
- Management solution specifically designed for revenue authorities worldwide; powerful, flexible, solution that optimizes all aspects of the collection process, reduce fraud and non-compliance, and streamlines the management of complex, rapidly changing laws and policies (primarily in Tax administration).
- ETPM benefits:
 - Reduce the tax gap with increased revenue generation through improved tracking, compliance, and customer service tools
 - Create a single view of the taxpayer by consolidating information from multiple legacy and transfer systems across all revenue sources
- Reference (in progress): Central Registry of Compulsory Social Insurance in Republic of Serbia - The main objective of this project is to introduce and implement modern information system to provide a reliable source of information, efficient system of tracking and management of social contribution liabilities and payments and facilitate a sound reporting system.

• Oracle Hyperion Performance Management – no.1 EPM solution

- Reference: Hrvatski Telekom d.d. (www.ht.hr) –T-HT Group, the biggest Croatian telecom company, member of Deutsche telecom group, provides fixed network telephony and online services as well as mobile communication services.
- The project objective was to introduce a system for reporting and planning at the level of T-HT Group. IN2, DT and T-HT were jointly participating in the implementation.

The main project deliveries were:

- the financial statements
- Key Performance indicators (KPI) for the telecom business
- the Driver-based planning
- planning in several phases (scenarios) and versions





Microsoft

• Microsoft Dynamics AX - ERP

- IN2 choose to implement Dynamics AX as ERP solution for the entire IN2 group
- IN2 designed and developed some AX extensions to support specific ERP requirements in Healthcare organizations (including Public sector low requirements for Procurement) and integrated IN2 solution for Healthcare (BIS) with AX, to offer complete and integrated business solution for healthcare organizations. Important part of that integration is capturing bills from BIS billing module into AX.

• Microsoft Dynamics CRM

- Not only that this product focuses on core Customer Relationship Management activities within Sales, Marketing and Service sectors, but it is representing the powerful platform, known as xRM, enabling us to use .NET based framework to customize it and meet many different demands.
- Examples of business requirements which can be successfully met by Microsoft Dynamics CRM solution:
 - Ministry of Justice: Enforcement mgmt solution, considering relations of debtors and bailiffs providing successfulness dashboards with drill down capabilities including spatial analysis.
 - Legal Departments: Debts mgmt solution, managing forcible collection of debts incurred by the related loan. The solution should base inputs on prepared bank statements and enables evidence of lawsuits and hearings. The information is used for associated activities tracking and generation of timetable reports, providing faster reaction time and deeper insights into subjects.
 - Ministry of the Interior: Task mgmt solution, implementing tasks lifecycle management from initiation through email, phone call or similar input channel toward successful closing activity throughout incorporating and coordinating various task forces within different responsibility areas.
- The familiar Microsoft Office-type user interface drives user familiarity and solution adoption.
- The latest version, Dynamics CRM 2011, additionally, comes for cloud offering.

• Microsoft Share Point

- References:
 - Croatian Employment Service (Hrvatski Zavod za zapošljavanje), www.hzz.hr
 - County of Istria (Istarska županija), <http://www.istra-istria.hr>

EMC Documentum

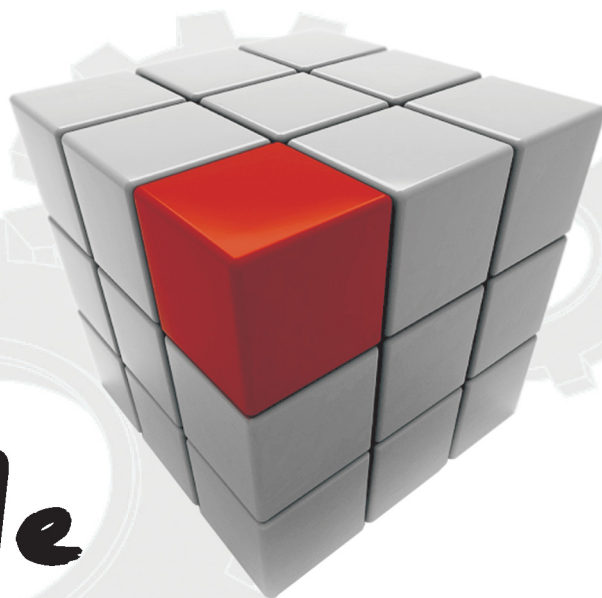
Besides implementation of IN2 solution for Document management which is appropriate for many public sector institutions, and MS Share point, IN2 is implementing also EMC Documentum, enterprise content management platform which meets requirements of the world's most demanding enterprises.

Open source

IN2 also offers implementation of Alfresco, the leading Open Source document management system. In our custom development and GIS projects, we are using some other Open Source components, such as Liferay (portal based on the JEE technology stack).



make
IT simple





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